

# Founded in 1984, Wind Point Partners is a Chicago-based private equity investment firm with ~\$7 billion in assets under management.

Wind Point focuses on partnering with top caliber management teams to acquire well-positioned middle market businesses where it can establish a clear path to value creation. The firm targets investments in the business services, consumer products and industrial products sectors. As of Apr-24

### Senior Investment Team



Nathan Brown Managing Director 1997



Paul Peterson Managing Director 2000



Alex Washington Managing Director 2002



Konrad Salaber Managing Director 2004



Ine Lawler Managing Director

2009



Principal

2014

Leemputte



Adam Jump Principal 2015



Jake Behringer

2019



Clayton Yury Finley Kapko Vice President Vice President Vice President 2017 2020



Sean Lischke

2018



Kathryn Moffitt Vice President Vice President 2020



Sam Burchell Sr. Associate

2020



Nick Wilson Sr. Associate 2022

### Senior Operations Team











Usman





Kristen **Felipe** Trotta Soares Dir. of Value Creation 2023

#### INVESTMENT CRITERIA

#### **Industrial Products**

- · Packaging
- · Specialty Materials
- · Engineered Products

#### **Consumer Products**

- · Food
- · Home & Personal Care
- · Consumer Durables

## **Business Services**

- · Transportation & Logistics
- · Distribution
- · Engineering & Facility Services

## WE SEEK TO HELP COMPANIES REACH THEIR POTENTIAL

### **Typical Platform Investments**

- · EBITDA: \$10M \$75M
- · Total Enterprise Value: \$100M \$500M
- · Equity Check: \$75M \$300M
- · Well-positioned competitively
- · Historically profitable
- · Well-suited to work with companies in need of a CEO or that would benefit from an active Chair

## Add-on Investments

· Seeking add-ons of all sizes for our current portfolio (see next page)

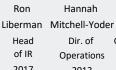
















Shakeel Gen. Counsel & cco 2022

Chief Fin. Officer 2021

## 100+ platforms and 400+ add-on acquisitions completed



Producer of highly specialized reagents for use in critical global life science and specialty applications



U.K.-based producer of premium and natural pet foods and treats for dogs and cats



Manufacturer of critical infrastructure products for the North American electrical grid



Provider of maintenance, testing and inspection services for fueling stations and EV charging infrastructure



Provider of remote security, access control and video monitoring solutions for gated communities



Formulator and manufacturer of nutritional supplements for humans and pets

## FreshEdge

\$1B+ super-regional fresh food distributor to foodservice and retail channels



Better-for-You kids nutrition platform with products delivered in a collectible format



Provider of water treatment products serving the recreational pool & industrial/municipal markets



Family of architecture and engineering brands focused on education, healthcare & government



Manufacturer and distributor of components used in a variety of engine-related applications



Specialty manufacturer of structural sheathing and thermal insulation building products



Manufacturer of branded & non-branded salty snacks focused on the ethnic & Better-for-You segments



Provider of comprehensive direct-to-end-user fire, security and critical communications solutions

## **Quantix**

Provider of integrated dry bulk and liquid logistics solutions for the chemical and plastic industries



Omni-channel provider of outdoor products, including branded coolers, drinkware & accessories



Provider of complex rack refrigeration and hot-side cooking equipment repair and maintenance services



North American provider of port-to-door containerized logistics services



Manufacturer of custom soups, sauces and dressings



Manufacturer of consumable pet products including animal litter, pet treats and dental chews



Manufacturer of Hispanic frozen novelty products under the Helados Mexico brand



Multidisciplinary engineering and consulting firm



R&D, supply chain and manufacturing partner to personal and beauty care brands



Trailer rental provider to the U.S. storage and cartage market